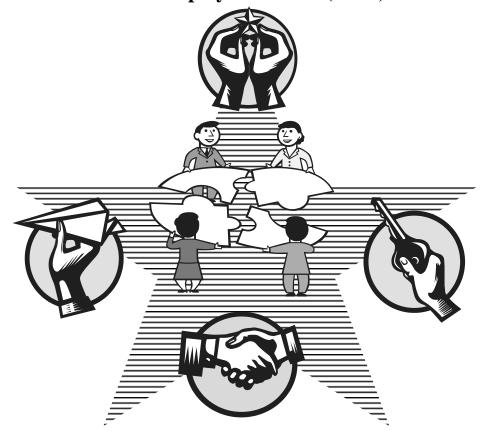
Course Curricula

Under

SKILL DEVELOPMENT INITIATIVE SCHEME (SDIS)

Based on

Modular Employable Skills (MES)



SOFT SKILLS FOR EMPLOYABILITY

Designed in 2008

Government of India
Ministry of Labour & Employment
Directorate General of Employment & Training
CENTRAL STAFF TRAINING AND RESEARCH INSTITUTE
EN BLOCK, SECTOR-V, SALT LAKE CITY
KOLKATA – 700 091

List of members attended the Trade Committee Meeting for designing the course curriculum under Skill Development Initiative Skill (SDIS) based on Modular Employable Skills (MES) in SOFT SKILLS FOR EMPLOYABILITY SECTOR

Held on 22.05.2008

Sl. No.	Name and Designation	Organisation	
1.	Mr. S.D.Lahiri, Director	C.S.T.A.R.I., Kolkata	Chairman
2.	Shri D.P.Sabharwal, DAT,	D.G.E.T, New Delhi	Member
3.	Debaprasad Chattopadhya, Professor	Globsyn Bussiness School	Member
	& H.O.D H.R.		
4.	Dr. Suvarna Sen	ICFAI Bussiness ASchool, Kolkata	Member
5.	Soma Mukherjee	CII, Kolkata	Member
6.	Nona Singh, Director	Horizon Entech, Kolkata	Member
7.	Shruti Ghosh, Faculty	Orion Edutech Pvt. Ltd	Member
8.	Sima Singh, Training Head	Orion Edutech Pvt. Ltd	Member
9	Indrajit Sengupta, Head Academics	Orion Edutech Pvt. Ltd	Member
10.	Souvik Roy, Director	mployment Xchang . Com, Kolkata	Member
11.	Avijit Santra	mployment Xchang . Com, Kolkata	Member
12.	Suryodip Bhattacharjee	Techit, Kolkata	Member
13.	Sujata singhal, Project co-ordinator	Super Soft Finishing School, Kolkata	Member
14.	Zeta Group, P.R.O.,	TrainingsCo, Kolkata	Member
15.	Abhijit Sarkar, Partner & Advisor	TrainingsCo, Kolkata	Member
16.	Srimantini Ray, Co-ordinator	RISE Training Instituite, Kolkata	Member
17.	Sarada Ray Banerjee	George Telegraph Training Institute, Kolkata	Member
18.	Arnab Ray, Director	RISE Training Instituite, Kolkata	Member
19.	Mr. Anil Kumar, Joint Director	C.S.T.A.R.I., Kolkata	Member
20	Mr. G,.Giri, Dy. Director	R.D.A.T., Kolkata	Member
21.	Mr. L.K.Muhherjee, Dy. Director	C.S.T.A.R.I., Kolkata	Member
22.	Mr. R.N.Manna, Trg.Officer	C.S.T.A.R.I., Kolkata	Member
23.	Mr. S.B.Sardar, Trg.Officer	C.S.T.A.R.I., Kolkata	Member
24.	Mr. P.K.Dutta, Trg.Officer	C.S.T.A.R.I., Kolkata	Member

List of members attended the Trade Committee Meeting for designing the course curriculum under Skill Development Initiative Skill (SDIS) based on Modular Employable Skills (MES) in SOFT SKILLS FOR EMPLOYABILITY SECTOR to incorporate Level – I Module -II

Held on 12.04.2010 at I.T.I. Kubernagar, Ahmedabad, Gujarat

Sl. No.	Name and Designation	Organisation	
1.	Dr. Varesh Sinha, IAS	Mahatma Gandhi Labour Institute,	Hon. Guest
	Principal Secretary, L&E and Director General	Ahmedabad, gujarat	
2.	Dr Rajendrasinh Jadeja, Director	HM Patel Institute of English Vidyanagar	chairman
3.	Dr. Piyush Joshi, Professor	HM Patel Institute of English Vidyanagar	Member
4.	Shri Surendra Gohil, Asstt. Professor	HM Patel Institute of English Vidyanagar	Member
5.	Shri Mayur Parmar. Asstt. Professor	HM Patel Institute of English Vidyanagar	Member
6.	Shri Kiran Chauhan, Asstt. Professor	HM Patel Institute of English Vidyanagar	Member
7.	Shri Shiv Kumar Singh, Consultant	HM Patel Institute of English Vidyanagar	Member
8.	Shri Mahesh M. Suthar , Kausalya Sahayak	ITI Palana	Member
9	Shri Rajnikant J Macwan, Kausalya Sahayak	ITI Palana	Member
10.	Shri Hirabhai L Nai, Kausalya Sahayak	ITI Gandhinagar	Member
11.	Kum. R. D. Purohit , Principal Class II	ITI Gandhinagar	Member
12.	Shri G. N. Parekh, Deputy Director	Regional Dy. Director, Ahmedabad	Member
13.	Shri S. A. Pandhav, Deputy Director	Regional Dy. Director, Rajkot	Member
14.	Shri P. A. Mistry, Principal	ITI Kubernagar	Member
15.	Shri Priyavadan P. Shah, Vice President	GICEA, Law Garden, Ahmedabad	Member
16.	Shri Naresh Chhatwani , Lecturer	Govt. Girls Polytechnic, Ahmedabad	Member
17.	Shri Dipak Makwana, Trade Testing Officer	Regional Office, Ahmedabad	Member
18.	Shri Samir S Motwani, Director	BuzzNx, Ellis Bridge, Ahmedabad	Member
19.	Mrs. M. P. Lad, Training Officer	A.T.I. Mumbai	Member
20.	Shri V. B. Babariya, Professor	LD College of Engineering, Ahmedabad	Member
21	Shri L.K. Mukherjee, Deputy Director	C.S.T.A.R.I. Kolkata	Member

Course Curricula for Short Term Courses based on Modular

Employable Skills (MES) in Soft Skills for Employability Sector <u>CONTENTS</u>

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Skill Development based on Modular Employable Skills (MES)

Background

The need for giving emphasis on the soft Skill Development, especially for the educated unemployed youth (both for rural & urban) has been highlighted in various forums. Unfortunately, our country's current education system does not give any emphasis on development of soft skills. As a result, most of the educated unemployed youths are found wanting in this area, which is becoming their Achilles heel.

As India is on the path of economic development and the share of service sector's contribution to the GDP of the country is increasing (53% of GDP) it is becoming imperative that Government of India along with other nodal agencies playa an important role in providing employable skills, with special emphasis on Soft Skills.

Hence, need of the hour is some policy change at Apex level which will address the needs of the changing economy and look at providing mandatory soft skills training to all educated unemployed youths, with a view to have them gainfully employed. This shift in policy will ultimately benefit all the stake holders, namely the individuals, industry, Government and the economy by way of providing employment, increasing the output/productivity and ultimately resulting in a higher DDP for the nation.

Frame work for skill development based on 'Modular Employable Skills (MES)'
 Very few opportunities for skill development are available for the above referred
 groups (educated unemployed youth). Most of the existing skill development
 programmes are long term in nature. Poor and less educated persons cannot afford
 long term training programmes due to higher entry qualifications, opportunity cost,
 etc. Therefore, a new framework for soft skill development has been evolved by the
 DGET to address the employability issues.

The key features of new framework for skill development are:

- Demand driven short term training courses based on modular employable skills decided in consultation with Industries.
- Flexible delivery mechanism (part time, week ends, full time)
- Different levels of programmes (foundation level as well as skill upgradation) to meet demands of various target groups
- Central Government will facilitate and promote training while vocational training (VT) providers under the Govt. and Private Sector will provide training
- Optimum utilization of existing infrastructure to make training cost effective.
- Testing of skills of trainees by independent assessing bodies who would not be involved in conduct of the training programme, to ensure that it is done impartially.
- Testing & certification of prior learning (skills of persons acquired informally)

The Short Term courses would be based on "Modular Employable Skills (MES)". The **concept for the MES** is:

- ✓ Identification of minimum skills set. Which is sufficient to get an employment in the Labour market.
- ✓ It allows skills upgradation, multiskilling, multi entry and exit, vertical mobility and life long learning opportunities in a flexible manner.

- ✓ It also allows recognition of prior learning (certification of skills acquired informally) effectively.
- ✓ The modules in a sector when grouped together could lead to a qualification equivalent to National Trade Certificate or higher.
- ✓ Courses could be available from level 1 to level 3 in different vocations depending upon the need of the employer organisations.
- ✓ MES would benefit different target groups like:
- ✓ Workers seeking certification of their skills acquired informally
- ✓ Workers seeking skill upgradation
- ✓ Early school drop-outs and unemployed
- ✓ Previously child Labour and their family

Age of participants

The minimum age limit for persons to take part in the scheme is 14 years but there is no upper age limit.

Curriculum Development Process

Following procedure is used for developing course curricula

- Identification of Employable Skills set in a sector based on division of work in the Labour market.
- Development of training modules corresponding to skills set identified so as to provide training for specific & fit for purpose
- Organization of modules in to a Course Matrix indicating vertical and horizontal mobility. The course matrix depicts pictorially relation among various modules, pre requisites for higher level modules and how one can progress from one level to another.
- Development of detailed curriculum and vetting by a trade committee and by the NCVT

(Close involvement of Employers Organizations, State Governments, experts, vocational training providers and other stakeholders is ensured at each stage).

Development of Core Competencies

Possession of proper attitudes is one of the most important attributes of a competent person. Without proper attitudes, the performance of a person gets adversely affected. Hence, systematic efforts will be made to develop attitudes during the training programme. The trainees deal with men, materials and machines. They handle sophisticated tools and instruments. Positive attitudes have to be developed in the trainees by properly guiding them and setting up examples of good attitudes by demonstrated behaviors and by the environment provided during training.

Some important core competencies to be developed are:

- 1. Communication skills
- Better usage of English language/Vernacular
- 3. Presentation skills
- 4. Self management
- 5. Resume preparation
- 6. GD participation/facing techniques
- 7. Interview facing techniques

Following competencies should also be developed during level-II and higher courses:

- 1. Ability for planning, organizing and coordinating
- 2. Creative thinking, problem solving and decision-making
- 3. Leadership
- 4. Ability to bear stress
- 5. Negotiation

Duration of the Programmes

Time taken to gain the qualification will vary according to the pathway taken and will be kept very flexible for persons with different backgrounds and experience. Duration has been prescribed in hours in the curriculum of individual module, which are based on the content and requirements of a MES Module. However, some persons may take more time than the prescribed time. They should be provided reasonable time to complete the course.

Pathways to acquire Qualification:

Access to the qualification could be through:

An approved training Programme.

Methodology

The training methods to be used should be appropriate to the development of competencies. The focus of the programme is on "performing" and not on "Knowing". Lecturing will be restricted to the minimum necessary and emphasis to be given for learning through active participation and involvement.

The training methods will be individual centered to make each person a competent one. Opportunities for individual work will be provided. The learning process will be continuously monitored and feedback will be provided on individual basis.

Demonstrations using different models, audio visual aids and equipment will be used intensively.

Instructional Media Packages

In order to maintain quality of training uniformly all over the country, instructional media packages (IMPs) will be developed by the National Instructional Media Institute (NIMI), Chennai.

Assessment

DGE&T will appoint assessing bodies to assess the competencies of the trained persons. The assessing body will be an independent agency, which will not be involved in conducting the training programme. This, in turn, will ensure quality of training and credibility of the scheme. Keeping in view, the target of providing training/testing of one million persons through out the country and to avoid monopoly, more than one assessing bodies will be appointed for a sector or an area.

Certificate

Successful persons will be awarded competency-based certificates issued by **National Council for Vocational Training (NCVT).**

Course Matrix

Soft Skills for Employability Sector

LEVEL-III Module-l	Soft Skills for Supervisors/Associates	
Level – II		
Module-l	Soft Skills for Front Line Assistant	
Level – I		
Module-l	Soft Skills for Base line staff in service Sector	
Module-l I	Spoken English and Communication Skill	

Level - I Module No. I

Name Soft Skills for Base line staff in service Sector

Sector : Soft Skills

Code SS101

 5^{th} to 7 th Class passed and 14 years above (It can also be introduced in gen School from $6t^{th}$ class to 10^{th} class.) **Entry Qualification**:

Terminal Competency: After completion of the course, one should be able to project oneself

Effectively/ efficiently

Duration : 100 hours

After completion of the training the Students will be able to work in **Objective**

Call Centre, BPO/Service & support/retail sector as Asstt. or go for

Higher level soft skill Development

Sl.No.	Practical	Theory
1	Development of	Concept of Effective Communication
	competency/proficiency in English	
	/Vernacular. (/Hindi/Regional	
	Language)	 Components of Effective
	Practice on	Communication - Conviction,
	 Oral/spoken communication skill & testing - voice and 	confidence & enthusiasm, Listening
	accent, voice clarity, voice modulation & intonation, word stress, etc.	Communication Process & Handling them
	Feedback & questioning technique:	KISS (keep it short & sweet) in communication – Composing effective messages
	Objectiveness in argument (Both one on one and in groups)	Barriers to Communication – Int & Ext Barriers:- Intrisinic Motivation, Perception, Language, Fear, Power of speech etc.
	5Ws & 1H & 7Cs for effective Communication	Listening-It's Importance, Good & Bad Listening
	 Development Etiquette and manners 	Non-Verbal Communication-its
	Study of different pictorial expression of non-verbal communication and its analysis	Importance and Nuances :- Facial Expression, Posture, Gesture, eye contact, Appearance (Dress Code)

2	Written Communication skill	Grammatical Use (Mind your language
	Practice for	towards better English) -
	Correction of errors	• punctuation,
	 Making of sentences 	• vowel, consonant,
	Paragraph writing	• Preposition + noun,,
	Leave application & Simple	uncountable and plural nouns,
	letter writing	• verb patterns,
	100001 (1110000)	• uses of tenses,
		Meanings & opposites,
3	Presentation skill practice	Concept of 4 step method for
	Preparing in presentation	presentation
	• Delivery of presentation :-	• preparation & introduction,
	> Plan your	preparation & introduction,presentation
	presentation/communication	Evaluation/feedback
	Select proper channel/medium	summarization / conclusion
	Set ease your environment	• summarization / conclusion
	> Tell it right with 7 Cs	
	Encode/decode	TOCSE Process for presentation.
	> Follow up your	TOCSE Process for presentation.
	communication	
	Ensure action	
4	Self Management	Self Management
	• Self Evaluation,	Identifying one's strengths and
	• self discipline,	weakness
	self criticism	Planning & Goal setting
	Recognition of one's own	 Managing self – emotions, ego, pride.
	limits and deficiencies,	wanaging sen emotions, ego, pride.
	Independency etc.	
	· · · · · · · · · · · · · · · · · · ·	
	Thoughtful & Responsible Salf Assessment	
	• Self Awareness	TP: Management
5	Time Management Technique	Time Management concept
	Practice by gameplay and other learning methodology for achieving	Attendance, Discipline & Punctuality
	targets and getting of right first time	Act in time on commitment
		Quality/Productive time
	Team building / Coordinating skills	Concept of
6	Team building practices	• Group,
	through group exercises, team	Group Dynamics
	task /Role play.	Team building
	Ability to – Mixing &	
	accommodation	
	Ability to work together	The state of the s
	Motivation / Inspiration	Motivation techniques
7	Ability to shape and direct	Motivation technique based on needs
	working / process methods	and field situation
	according to self defined	Idealising
	criteria.	
	Motivate customers	
	Ability to think for oneself.	

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	Apply oneself to a task	
	independently with self	
	motivation	
8	Ethics & values	Ethics & values
	• Fairness : To behave in an	What are ethics and values
	open, just, and just respectable	
	way toward other people	
	Openness and respect for	
	individual	
	Helpfulness	
	• Honesty	
	 Social responsibility 	
	 Inclusiveness / Belongingness, 	
	etc.	
9	Interpersonal Skill Development	Interpersonal Skill
	Positive Relationship	Importance of inter-personal skill
	Positive Attitudes	
	• Empathise: Comprehend other	
	opinions points of views, and	
	face them with understanding	
	Mutuality	
	• Trust	
	 Emotional Bonding, 	
	 Handling Situations 	
	(Interview)	
10	Working under stress	Stress management
	Practice different methods of	What is the stress and its causes
	Stress relief / management	
	Yoga & Pranayam/ Music with	
	Meditation	
	Ability to concentrate &	
	consistency, etc	
11	Computer and Internet operational	Computer & Internet working principle
11		Computer & Internet working principle
	skills Identification of Imput/Out put	Block diagram of computer
	Identification of Input/Out put devices CPI Display unit	Block diagram of computer
	devices, CPU, Display unit,	Not working and intermet assessed
	keyboard, interconnecting	Net working and internet concept
	cords, drives	
	 Key boarding skills 	
	Practice on computer using	
	MS office XP\	
	 Practice on sending & 	
	receiving e-mail.	
12	Telecommunication Skills	Electronic Communication concept
	Tele- Etiquette	
	Receiving calls	Working principle of Mini Exchange and its
	Transferring calls	feature and facilities
ĺ	=	
	 Taking Message/Voice mails 	

Making outgoing calls Receiving Fax	
Operation practice of EBPAX	
console indifferent mode of dialing.	

Methodology:-

Above practices may be imparted by using

1. movie clips, games, examples, story/sharing questionnaire/role play/exercises/ Task , Video/Audio recording

List of machines & equipment for a batch of 20

1.	P.C. Latest configuration	05
2.	UPS 0.5KVA to 1 KVA	05
3	Laser Printer	02
4	Operating and application software	MS office XP. Package
5	Broad band Internet connection	01
6	Projection screen	01
7	LCD Projector	01
8	White Board	01
9.	Flip Chart Board	01
10	LCD TV	01
11.	PA System	01 set
12	EPBAX(Mini)	01

<u>Level - I</u> Module No. II

Name : Spoken English and Communication Skill

Sector : Soft Skills

Code : SS102

Entry Qualification: 7th Class Passed and 14 years (minimum)

Duration : 180 hours

Terminal Competency: After completion of the course, trainees will be able to:

> Communicate in English effectively / efficiently

> Pronounce English words correctly

➤ Use of English Vocabulary

➤ Read, Write and Response to the sentences in English

➤ Listen & Understand English Language

Sl.	Topics	Content
No	-	
1	Self Introduction: Filling up a Personal information sheet, Greetings & Wishes	 Communicating and sharing personal information Using pronouns and greeting
2	Our Environment & People Identify Pets & Animals, Role play for different professions,	 Talking about environment and seasons Talking about different professions
3	Daily Activities: Listing out daily activities and arrange them with time	Talking about Actions , routine work , habits and daily activities
4	My Family: Listing out family members. Relations and duties	Naming relations
5	My Friends and Classmates: Matching pictures with description.	Describing people around based on nature and appearance.
6	Getting a Job / Interview for Admission in School:	Reading

7	Identifying various types of advertisement. English at different place: Making effective communication with offices and get accustomed with their work system	 Advertisement and write an application. Preparing for an interview Responding to questions Communicating in various situations and making inquires at different places like post office, bank, airport, Hospitals etc. Filling up of Bank Pay in Slip, Ration Card Application Forms, and Passport Forms etc.
8	English in media watching / listening to clips for information	 Listening to Radio/ TV news, watching visual training movies (cartoons etc.) Listen and write respond
9	Language : Comprehension and composition	 Fill in the blanks Use of similar (sounding) words Different meanings of same word (synonyms) Essay writing Dictation
10	Becoming a professional	 Group discussion Lesson from successful / greatest figures' life Explaining aim in life Importance of Time Management Responsibility toward a better future Training Games Role Play

Each section mentioned in the syllabus contains: Vocabulary

- Listening
- Pronunciation
- Speaking
- Language
- Communication

Methodology:

Above practices may be imparted by using:1. Work book

- 2. Audio Visual Aids

- 3. Group talk4. Class room lessons
- 5. Role play6. Educational games

Infrastructure:

1.	A classroom with a capacity to accommodate 30 students	01
2.	CD/DVD Player	01
3.	Speaker Set	01
4.	A computer with multi media facility	01
5.	Black Board /White Board	01
6.	Relevant CDs/DVDs	01
7.	Dictionary	01

<u>Level – II</u> <u>Module No. I</u>

Name : Soft Skills for Front Line Assistant

Sector : Soft Skills

Code : SS203

Entry Qualification: 8^{th} to 10^{th} Class passed and 14 Yrs above

or

those who have passed Module I may be allowed rebate of 100 Hrs.

Terminal Competency: After completion of the course, one should be able to

1. Project one effectively/ efficiently

2. Carryout the task professionally in systematic ways with total

Customer satisfaction.

Duration: 150 hours

Objective: After completion of the training the Students will be able to work as

Front Office Assistant/Salesman/Representative/Receptionist/Call

Centre Personnel.

NOTE-:- One who undergoes training in Module-II directly has to study the following in addition to all the content of Module-I

Sl.No.	<u>Practical</u>	Theory
1	Written Communication skill Practice for Both printed and on line written work, resume preparation, business reports and letter	Grammatical Use (Mind your language towards better English) - • prefix, • suffix, • compound adjectives, • Phrasal verbs – formation, grammar and style, • terminology uses and expression, • synonyms and antonyms,
2	Self Management Application of various SWOT ANALYSIS TECHNIQUE for identification/improvement of one's strength by overcoming weakness	SWOT Analysis .
3	 Interviewing Listening and doubt clarifying Concentration on performances objectively and subjectively 	 Interview and its types Industries expectation Preparation for the interview Stages of an interview Post interview

		T
	Agreeing in objectiveness	Interview evaluation parameters
	 Not imposing one's idea 	 Do's and Don't do's in an interview
	 Not to be destructives 	
4 <u>Cross occupational competency</u>		
	Development of Organizing and implementation of exercises/task	Organizing and implementation of exercises
	 Systematic approach Accuracy Efficient work Carefulness Planning & Organizing 	
	Development of Communication &	Communication & Cooperation
	Cooperation	communication to cooperation
	 Suitable behaviour towards customers Influence in skill Creativity in presentation & projection Multi cultural skills 	
	Development of mental	
	technique	Learning methods and mental technique
	 Risk taking skill Managing challenges Ability to draw analogies Thinking ahead Ability to transfer Creativity 	
	Development of independency & responsibility • Ability to make judgment • Poliobility	Independency & responsibility
	ReliabilityHolding an opinion	
	 Awareness of quality 	
	- Awareness of quality	

Methodology:-

Above practices may be imparted by using

- 1 Movie clips, games, examples, story/sharing questionnaire/role play/exercises/ Task, Video/Audio recording
- 2 Project and transfer oriented training
- 3 Guide Text Method

List of machines & equipment for a batch of 20

1.	P.C. Latest configuration	05
2.	UPS 0.5KVA to 1 KVA	05
3	Laser Printer	02
4	Operating and application software	MS office XP. Package
5	Broad band Internet connection	01
6	Projection screen	01
7	LCD Projector	01
8	White Board	01
9.	Flip Chart Board	01
10	LCD TV	01
11.	PA System	01 set
12	EPBAX(Mini)	01

<u>Level – III</u> <u>Module No. I</u>

Name : Soft Skills for Supervisors/Associates

Sector : Soft Skills

Code : **SS304**

Entry Qualification: 10⁺2 to Graduate and 17 Years above

Or

Those who have passed Module II may be allowed suitable rebate

of 150 Hrs.

Terminal Competency: After completion of the course, one should be able to

1. Project one effectively/ efficiently

2. Carryout the task professionally in systematic way with total

Customer satisfaction.

3. Supervisor/ lead the team for better productivity

Duration: 180 hours

Objective : After completion of the course the Students will be able to work as

Team Leader/Supervisor

NOTE-:- One who undergoes training in Module-III directly has to study the following In addition to all the content of Module-II

1	DEVELOPMENT OF OCCUPATIONAL COMPETENCY	Different type of Leadership styles and creative leadership
	 Leadership skills Problem solving skills Organising and Co-ordination skills Critical thinkings Decission Making 	

Methodology:-

Above practices may be imparted by using

- 1 Movie clips, games, examples, story/sharing questionnaire/role play/exercises/ Task, Video/Audio recording /Case studies
- 2 Project and transfer oriented training
- 3 Guide Text Method

List of machines & equipment for a batch of 20

1.	P.C. Latest configuration	05
2.	UPS 0.5KVA to 1 KVA	05
3	Laser Printer	02
4	Operating and application software	MS office XP. Package
5	Broad band Internet connection	01
6	Projection screen	01
7	LCD Projector	01
8	White Board	01
9.	Flip Chart Board	01
10	LCD TV	01
11.	PA System	01 set
12	EPBAX(Mini)	01